

## Of General Interest

### MINUTES OF A MEETING OF THE EXECUTIVE COMMITTEE OF THE NATIONAL DRUG TRADE CONFERENCE HELD AT THE NEW WILLARD HOTEL, WASHINGTON, D. C., WEDNESDAY, MARCH 18, 1914.

The Executive Committee of the National Drug Trade Conference met in the Gridiron Room of the New Willard Hotel, pursuant to the call of the President of the Conference, Wednesday, March 18, 1914, at 10 o'clock a. m.

Present: All the members of the Committee.

Mr. John C. Wallace and Mr. Chas. M. Woodruff were, respectively, unanimously chosen Chairman and Secretary of the Committee.

The minutes of the last meeting of the Committee as printed were approved without reading.

On motion of Prof. Jas. H. Beal the Committee proceeded to consider the Harrison Bill as amended by the Finance Committee of the Senate and on the Senate Calendar under No. 213, Report No. 258. The following amendments were duly recommended:

Page 1, line 1. Make "January" read "October."

Page 2, lines 1, 2 and 3. Strike out the words "or hypodermic syringes or needles adapted to administer any of the above drugs," or else insert the words "except veterinary hypodermic syringes and needles, and hypodermic syringes and needles designed and used for the administration of serums, vaccines, toxins and analogous products."

Page 2, lines 12 and 16: If the hypodermic syringe provision is stricken out, then strike out the words "or articles."

Page 2, line 18: Note typographical error in the word "provided."

Page 2, lines 20, 21, 22, 23, 24, and page 3, lines 1 and 2: "Strike out all after the word "section" in line 20 to the end of the paragraph on page 3, line 2, and insert in lieu thereof the following:

"Provided, further, that officers of the United States Government who are lawfully engaged in making purchases of the above named drugs [and articles] for the various Departments of the Army and Navy and for government hospitals and prisons, and officers of any state government, or of any county or municipality therein, who are lawfully engaged in making purchases of the above named drugs or articles for state, county or municipal hospitals or prisons and officials of any territory or insular possession of the United States who are lawfully engaged in making purchases of the above named drugs for hospitals or prisons therein shall not be required to register and pay the special tax as herein required."

Page 3, line 3: Insert after the word "person" the words "obliged to register under the terms of this Act." The Act requires *every one* having anything to

do with the production, manufacture, sale, giving away or dispensing, to register and then excepts certain officers of the Federal and State Governments.

Page 3, lines 5 and 21: "If the hypodermic syringe provision is stricken out, then strike out the words "or articles."

Page 4, lines 1 and 2, also line 9: If the hypodermic syringe provision is stricken out, then strike out the words "or articles."

Page 4, line 19: If the hypodermic syringe provision is *not* stricken out insert the words "or articles" after the words "drugs."

Page 5, lines 6 and 7: Strike out the words "registered under this Act."

Page 5, line 2. After the word Act add the following provision:

"Provided also that a record of the drugs thus dispensed shall be made in a suitable book kept for that purpose, and shall be preserved for two years in such a way as to be readily accessible to inspection by the officers, agents, employes and officials hereinbefore mentioned."

Page 5, lines 4 and 17: If the hypodermic syringe provision is *not* eliminated insert the words "or articles" after the word "drugs."

Page 5, lines 5 and 10: Make the word "pharmacist" read "dealer."

Page 5, line 11: Strike out the letter "s" in the word "prescriptions."

Page 5, line 12: Make the words "each prescription" read "the same."

Page 5, after subsection (c) add the following:

"(d) To the sale, barter, exchange or giving away of any of the aforesaid drugs (or articles) to any officer of the United States Government or any state, county or municipal government lawfully engaged in making purchases thereof for the various departments of the Army and Navy, and for government, state, county or municipal hospitals or prisons."

Page 6, line 23: If the hypodermic syringe provision is eliminated strike out the words "or articles."

Page 7, line 5: If the hypodermic syringe provision is eliminated make the word "articles" read "drugs"; if not, insert the words "drugs or" after the word "said."

Page 7, lines 1, 3, 11 and 21: If the hypodermic syringe provision is eliminated strike out the words in italics.

Page 7: Insert after the first paragraph and between lines 5 and 6 the following:

"The provisions of this Act shall apply to the United States of America, the District of Columbia, the District of Alaska, the Territory of Hawaii, the Insular Possessions of the United States, and the Canal Zone. In Porto Rico and the Philippine Islands the administration of this Act, the collection of said special tax, and the issuance of the order forms specified in Section 2, shall be performed by the appropriate internal revenue officers of those governments, and all revenues collected hereunder in Porto Rico and the Philippine Islands shall accrue intact to the general governments thereof, respectively. The courts of first instance in the Philippine Islands shall possess and exercise jurisdiction in all cases arising under this Act in said Islands. In the Canal Zone, the administration of this Act, the collection of the said special tax, and the issuance of the order forms specified in Section 2, shall be performed by such officer or officers in said Canal Zone as the President may designate for that purpose. The courts of the Canal Zone having jurisdiction of crimes and offenses committed

in said Zone shall have jurisdiction to hear, try, and determine all actions and proceedings in which any person shall be charged with having violated any of the provisions of this Act within the limits of said Canal Zone."

Page 8, lines 2 and 24: If the hypodermic syringe provision is eliminated strike out the words "or articles."

Page 8, lines 5 to 11 inclusive: Strike out all after the word "Act" to the end of the section and insert in lieu thereof:

" , or to any person who shall deliver any such drug or article which has been prescribed or dispensed by a physician, dentist or veterinarian who has been specially employed to prescribe for the particular patient receiving such drug or article."

Page 10, line 5: Make the word "one-twelfth" read "one-fourth."

Page 10, lines 16, 17 and 18: Strike out the provision reading: "Provided, that the amount of any drug herein mentioned shall be shown upon the label of the container of such remedy or preparation."

Page 11, lines 7 and 8: If the hypodermic syringe provision is eliminated strike out the words "or articles."

Page 11, line 12: After the word "person" insert the words "or to a nurse under the supervision of a physician, dentist, or veterinary surgeon registered under this Act." *This amendment will not be necessary if the hypodermic syringe provision is stricken out of the Act.*

Page 11, line 13: If the hypodermic syringe provision is *not* stricken out of the Act insert the words "or occupation" after the word employment.

Page 11, lines 14 and 18: If the hypodermic syringe provision is *not* stricken out insert the words "or articles" after the word drugs.

The Conference then took a recess for lunch and re-convened about 2:30 p. m.

On motion a number of bills which had been referred to the Executive Committee by the last Conference (see page 9, Proceedings of the National Drug Trade Conference held January 13, 1914), were referred to a special committee consisting of Prof. Jas. H. Beal, C. Mahlon Kline and Chas. M. Woodruff, with instructions to prepare briefs to be submitted to the chairman of the proper congressional committee after they had been first submitted to and approved by the members of the Executive Committee.

On motion, duly seconded, put to vote and carried, the Secretary was requested to inquire of the Chairman of the Committee on Revision of the United States Pharmacopœia what probable action would be taken by the Revision Committee in the way of adopting standards of shapes, colors, etc., of Mercury Bichloride tablets.

On motion of Prof. Jas. H. Beal, duly seconded, put and carried, the Secretary, Dr. A. R. Dohme and Dr. J. C. Stover were appointed a special committee to interview the proper authorities of the Postoffice Department respecting some law or regulation that would permit the mailing of medicinal preparations containing poisons; and that the Committee be authorized to use discretion in pressing an early settlement of the question.

Bill H. R. 13305 was then read, and on motion duly seconded, put and carried, the Secretary was instructed to inform the Chairman of the House Committee to

which it was referred that the Executive Committee of the National Drug Trade Conference favored the principle of price standardization involved in the measure, although the Committee was not prepared to express an opinion upon the bill in all its details.

A communication was then read asking that the Conference endorse the following resolution :

*“Resolved, That the National Food Trades Conference does hereby recommend the appointment of a competent Federal Commission by the President by and with the consent of Congress authorized and directed to investigate the pure food and drugs laws of such foreign nations as may appear most advisable, and their administration and enforcement and to report fully the result of such investigation, which report shall include a statement of the existing laws, regulations, standards, methods and such other information as may be of interest, which report shall be published and made available for general use.”*

On motion duly seconded, put to vote and carried the resolution was received and referred to the Conference.

On motion, duly seconded, put to vote and carried, Dr. A. R. L. Dohme was requested to confer with the Revision Committee of the National Formulary and induce them to reduce the quantity of heroin in official mixtures from one-third to one-quarter grain per fluidounce.

There being no further business to consider, the Committee adjourned.

CHARLES M. WOODRUFF, Secretary.

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### KNOW WHAT YOU WANT—THEN GO AFTER IT.

“Half the failures, half the fellows who never get beyond holding down an unimportant job at only a small salary,” said an employer of many men the other day, “have quite as good brains and education as the chap who goes by them like an express train past a post. Only he knows exactly what he wants, and goes after it with all there is in him. You can’t stop the one kind—and you can’t boost the other.”

How about you? Do you know what you want?

If you do know, thoroughly and clearly, and want it hard enough, you’ll get it. Or at least you’ll come mighty close to getting it, and you’ll certainly be one of the movers, not one of the stickers in life.

If you know what you want you won’t be haphazard in your aims, and your energies will be directed into a single channel. There won’t be what efficiency experts call “waste movements.”

Try then, right away, to arrive at a clear understanding of what you want. After that study out the steps necessary to get it and begin on the nearest one.

You will be more than astonished to find how this distinct knowledge helps—how the things you do begin to count, how the waste wood is cleared out and the trail you mean to follow grows plainer.—*The Western Druggist.*